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CHANGES IN THE WAY PEOPLE LIVE & BUY



ECOOOLTRA



CAR2GO

BLA BLA CAR



NORTHGATE

AIRBNB





SAILING IS NOT AN EXCEPTION!!!

Sailing Licenses/Year

- Spain: +/- 40.000 ↑7%
- France: +/- 80.000
- Germany: +/- 70.000
- Italy: +/- 65.000

Boats' Registrations

- Spain: 4.000
- France: 12.814
- Germany: 19.000
- Italy: 932

The interest for Sailing keeps growing... what changes is the way you do it

**NOW YOU PAY FOR USE,
NOT FOR PROPERTY**



SO WHAT CAN WE DO???

1. WE EITHER RENT A BOAT OR...

2. ...WE THANK GOD WE HAVE...

FANAUTIC





FANAUTIC CLUB

WHO ARE WE??

Sailing Club

FOUNDATION: JULY 2012

- 2 boats
- 1 owned base

CURRENTLY

- 55 Fanautic boats at the Club
- 21 bases throughout Spain
- 400+ members



FANAUTIC
CLUB

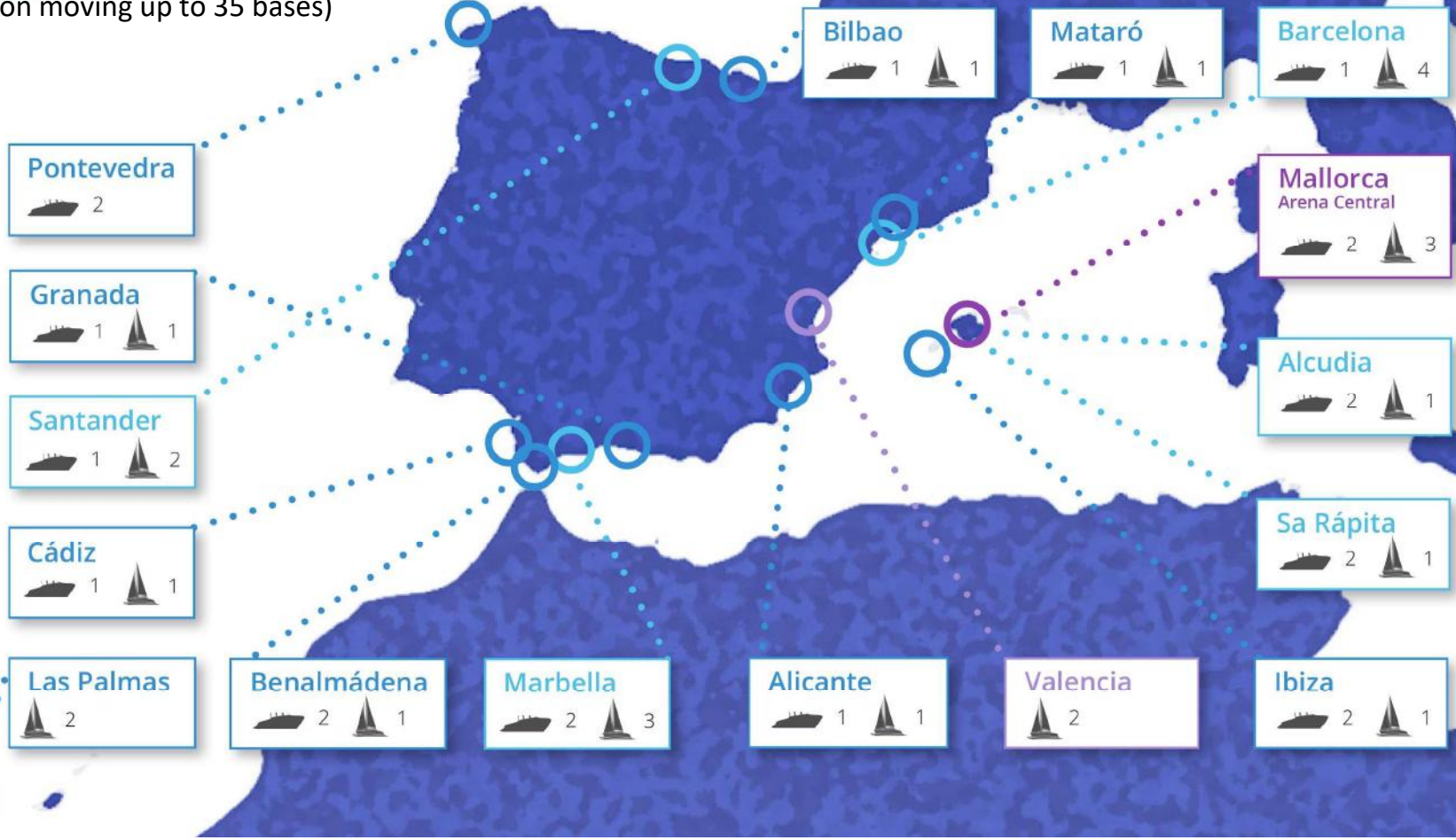


FANAUTIC SAILING CLUB

21 Bases only in Spain
(soon moving up to 35 bases)

Donosti Tenerife Menorca Murcia Girona

- 2012
- 2013
- 2014
- 2015
- 2016



Unique sailing Club, with an scalable and disruptive model, strongly supported by the ultimate technology

Competition: charter, property and other clubs



KEY MID-TERM OBJECTIVES

1. SPAIN – CONSOLIDATION (2018)

- 35 bases
- 300 boats
- 3000 members

2. EUROPE – LAUNCH & EXPANSION (2020)

- France, UK, Italy, Germany, Croatia, Switzerland, Greece
- Strategy: Master Franchises per Country or Coast
- Requisite: App translation to local language



*HOW THE FUTURE in EUROPE
LOOKS LIKE:*



La Europa Fanática

- España
- Francia
- Islas Británicas
- Belgica
- Holanda
- Alemania
- Italia
- Grecia
- Croacia





WHAT ARE WE LOOKING FOR?

1. A BOAT MANUFACTURING PARTNER

2. MASTER FRANCHISERS IN EUROPE



WHAT ARE WE LOOKING FOR?

1. A BOAT MANUFACTURING PARTNER...

...who wants to associate with us in order to provide us with boats everywhere. Fanautic is the best **showroom** with presence everywhere and a very aggressive growth at the same time. We are going to need **many boats in the forecoming years!!**



WHAT ARE LOOKING FOR?

2. MASTER FRANCHISERS IN EUROPE...

... to develop Fanautic in several Countries
(this would mean **hundreds of new boats** every year!!)

MF TYPE

- Somebody who falls in love with the project, not only from a financial perspective
- Preferably someone who likes Sailing



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Wanna be with us?





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